

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding made and entered on 14thof November 2022, between

Seventh Sense People Development Solutions Pvt Ltd, Bengaluru.

AND

Moodlakatte Institute of Technology, Kundapura.

Whereas

Seventh Sense People Development Solutions Pvt Ltd is engaged in the business of providing Campus Recruitment Training Program along with Placement Assistance – First Party

Moodlakatte Institute of Technology, Kundapura is engaged in providing education to the students in the capacity of an educational institution—Second Party

Seventh Sense People Development Solutions Pvt Ltd and Moodlakatte Institute of Technology, Kundapura have decided to work together for mutual benefit with respective expertise in their fields, in providing training to the students of the college. Both the parties intended to record the terms and conditions of the Memorandum of Understanding in writing.

Now this Memorandum of Understanding witnessed that in consideration of the mutual covenant contained herein, the parties have agreed as follows:

Period of Memorandum of Understanding:

This Memorandum of Understanding is valid for a period of 48 months from the date it is signed by authorized representatives from both the parties.

Statement of mutual intention:

First Party and Second Party hereby confirm their mutual intention to work together and cooperate with each other

Please find below the details of training per year



Batch	Course	Number of hours	Value Additions	Pricing per student (Excl of GST)
2025	Campus Recruitment Training	100	* Weekly Assessments * Employability Tests * Place Sense	5000/-
2026	Campus Recruitment Training	100	* Weekly Assessments * Employability Tests * Place Sense	5000/-

- The above mentioned price is exclusive of GST (18%)
- The full professional fees for the training should be paid as and when the training completes (within 10 days).
- The timetable will be created as per mutual convenience of both the parties (6 hours per resource person of the First Party for everyday he/she is engaged by the Second Party.
- First Party will provide the complete report & feedback of the training & on the student's performance during the training.
- Second Party will provide Classrooms, Projectors, AV Systems & White/Black boards to conduct the training.
- First Party would assist the Second Party in the following aspects:
 - Preparing the question papers and answer keys necessary for administering the examinations on behalf of the Second Party to its students
 - Proctoring/Invigilating the entire examinations on behalf of the Second Party
 - Evaluating the examinations on behalf of the Second Party and submitting the reports on student performance to the Second Party on a timely basis



- Providing necessary online support to the Second Party for the correct display of results and performance of its students for every examination conducted
- First Party will provide all the students with the printed book materials.
- Online learning and assessments will be provided complimentary to the Second party by the First Party
- Prior information should be given by the second party to the first party in the event of any classes being called off (At least a day in advance), else those hours will be considered for billing.
- Seventh Sense via "Place Sense" would provide assured 50 placement opportunities through its partner and affiliated companies to all the students when they graduate to Final year of Engineering. This service is also extended to 2023 Batch students of MITK as complimentary
- The deliverables are as mentioned below:
 - Minimum of 50 placement opportunities for every student
 - Placement Assistance for 18 months (till 30th of December)
 - Minimum of Rs 3 LPA to a maximum of Rs 26 LPA starting salaries
 - No BPOs, no tech support opportunities (Even if extended will not be considered in the 50 opportunities)
 - Opportunities in top MNCs such as Flipkart, VMware, Oracle, Procter and Gamble, Cerner, ACE Designers, Schindler Electric, Shobha Developers, Ambuja Cements etc..
 - Special opportunities in select companies for students as per their branch of study Company specific live training/Courses/Videos for the opportunities including
 - videos and mock papers
 - All openings are full time, paid and with the client (no paid training, no free employment, no third party etc)

In addition the students of CEC will get company specific LIVE training FREE for:

• TCS, • Infosys, • CTS, • Wipro, • Accenture, • IBM, • CapGemini, • NTT Data, • Hexaware & Persistent Systems

In witness whereof the parties hereto have hereunto set their hands and seals the day and year first above - written

FIRST PARTY Seventh Sense People **Development Solutions Private Limited** Bangaluru,

Name: Rajeev Swamy Designation: Vice President

Date: 14/11/2022

SECOND PARTY Moodlakatte Institute of Technology, Kundapura

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Name:

Designation:

Date: